

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984 • NEWS • INFO • BIDS

SBA Announces \$844,214 to Support Small Business Trade Growth in California

Administrator Maria Contreras-Sweet, head of the U.S. Small Business Administration (SBA), announced \$18.85 million to support export growth among American small businesses with \$844,214 awarded to California. The funding was awarded through SBA's competitive State Trade Expansion Program (STEP).

Contreras-Sweet heralded the news as a boon for America's small businesses: "Exporting provides tremendous opportunities for America's small businesses and entrepreneurs. Two-thirds of the world's purchasing power can be found outside of the United States, but only about one percent of America's 28 million small businesses are reaching customers beyond our borders. Exporting is an important growth opportunity for our small businesses that are ready to expand their reach into new and increasingly borderless global markets. These STEP awards, in addition to SBA's export loans and U.S. Export Assistance Centers, help small businesses across our nation have the tools, resources and relationships they need to take their businesses global."

STEP awards were created to advance key priorities identified in the President's National Export Initiative, namely to expand the base of small businesses that become exporters and to make the exporting process as easy as possible for small businesses.

These awards are granted to U.S. states and territories to support programs that help small businesses expand their export-related activities. This includes participation in foreign trade missions, foreign market sales trips, subscription services for access to international markets, as well as the design of international marketing campaigns, export trade show exhibits, export training workshops and more.

STEP funds allow small businesses the opportunity to meet foreign buyers face-to-face at trade shows or on trade missions, and complement SBA's export loan guaranty programs, which can finance

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The Facts About Transportation Funding and Why We Need More Revenue



Image Credit: <http://www.sfcta.org>

By Jeffrey Spencer

Efforts at converting California vehicles to sustainable fuel sources are successful in terms of reducing greenhouse gas emissions and increasing fuel efficiency. However, one consequence of reduced fuel consumption and an increase in the number of electric vehicles is lower long-term fuel excise tax revenues. A large portion of transportation funding in California is collected at the pump and it is the state's primary source of funding for the maintenance and repair of transportation infrastructure. The problem is exacerbated by the fact that the federal gas tax hasn't been raised since 1993.

As a result, many counties throughout the state do not have enough funding to keep up with "fix-

it-first" projects such as filling potholes or to invest in critical congestion relief projects. The California Transportation Commission reports that most counties have an average pavement rating of "at risk" or "poor" and in Sacramento County there are 11,285 miles that need to be repaved. According to the 2016 California Statewide Local Streets and Roads Needs Assessment, this will cost \$2.9 billion over ten years.

Earlier this year, a report from TRIP found that 42 percent of the major roads in the Sacramento region are in poor condition. Another TRIP report released in August found that "driving on deficient roads costs each Sacramento area driver \$2,270 per year in the form of extra vehicle operating costs as a result of driving on roads in need of repair, lost time and fuel due to congestion-related delays."

As our roads continue to deteriorate so does the level of funding. During the recession, state and federal transportation funding levels were significantly reduced. In fact, real transportation spending growth is 6 points below overall spending since the pre-recession peak and 19 points under overall spending post-recession. As a result, now there is a backlog of more than \$1 billion in Sacramento County alone for system maintenance and rehabilitation projects.

The economics of investing in infrastructure is simple: the Federal Highway Administration estimates that each dollar spent on road, highway and bridge improvements results in an average

benefits of \$5.20 in the form of reduced vehicle maintenance costs, reduced delays, reduced fuel consumption, improved safety, reduced road and bridge maintenance costs and reduced emissions as a result of improved traffic flow.

The need for additional transportation funding is not unique to Sacramento and that's why several counties throughout the state – including Sacramento – have placed transportation sales tax measures on the November ballot to secure a dedicated local funding source for transportation improvement projects. This local approach is especially important because a comprehensive transportation funding package failed to emerge successfully at the end of the state's legislative session.

Sacramento is one of many self-help counties throughout the state that already has a local transportation sales tax in place. But with federal and state funding historically being insufficient to meet all of California's mobility needs the existing local sales tax revenue is not enough to keep up with current and future demands in Sacramento County. Local sales tax dollars provide jurisdictions the opportunity to provide safe and efficient modes of transportation for all users. This is not a luxury, it is a necessity – for drivers, pedestrians, bicyclists and public transit riders – who all deserve to have reliable and safe travel options.

Jeffrey Spencer is the Executive Director of the Sacramento Transportation Authority.

SOURCE: <http://www.foxandhoundsdaily.com>

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Community Outreach

The Trillion-Dollar Reason Why Wall Street Should Take Gender Diversity More Seriously

By Akin Oyedele

There are plenty of reasons why companies and investors should take gender diversity seriously.

But if a quantitative reason based on stock-market returns is needed, Morgan Stanley has it.

Strategists at the bank recently updated their study on 1,600 public companies around the world and found that the shares of public companies that are more gender diverse experience less volatility and outperform those that aren't.

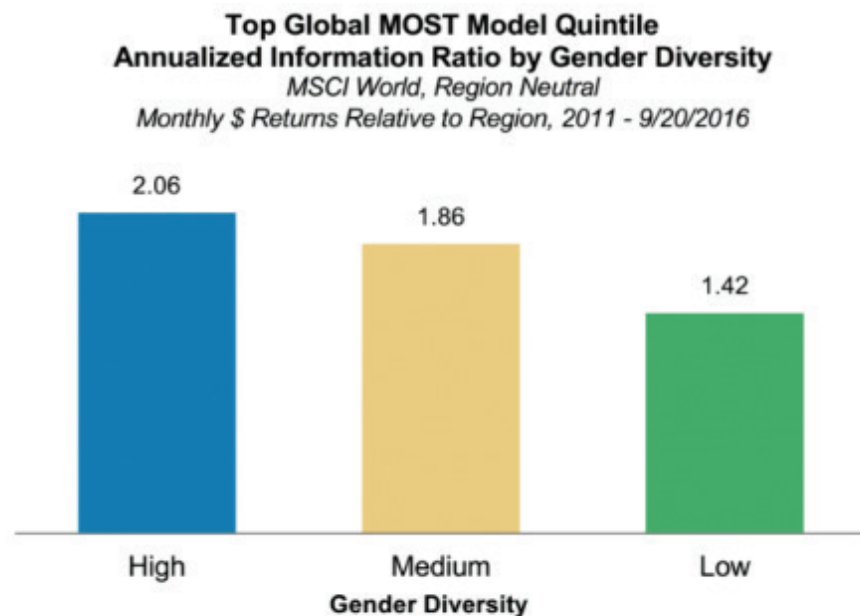
The study found that:

- Among stocks that rank high on Morgan Stanley's selection model, those with high gender diversity delivered much better risk adjusted returns.
- Since 2011, companies that were more diverse outperformed their counterparts by 1.5%.
- Year-to-date, the market has rewarded diverse companies "quite generously," although North America is an exception. That may be because of the rally in small-caps; larger companies tend to be more diverse.
- Stocks that rank low on diversity have the highest return volatility and the highest probability of experiencing sharp drawdowns.

These reasons move gender diversity to some-

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Exhibit 2: Controlling for Attractiveness of Financial Characteristics, We Found Better Risk Adjusted Performance for Stocks With High Gender Diversity



Source: FactSet, Thomson Reuters Asset4, Thomson Reuters Officers and Directors, Bloomberg, BoardEx, company reports, and Morgan Stanley Research

Public Policy

EPA Announces Initiatives To Advance Tribal Sovereignty, Expand Environmental Observer Network

The U.S. Environmental Protection Agency (EPA) announced an interagency agreement on tribal treaty rights and other initiatives designed to advance tribal sovereignty and self-determination. EPA Administrator Gina McCarthy announced this and other initiatives to improve human health and the environment on Indian reservations in remarks at the White House Tribal Nations Conference in Washington.

"The Obama Administration has worked hard to foster an abiding culture of respect for tribal sovereignty and self-determination across the federal government," said Administrator McCarthy. "The initiatives we are announcing today will help institutionalize the great progress we've made in recent years."

Under the Constitution, treaties are part of the supreme law of the land, with the same legal force and effect as federal statutes. That's why EPA announced a Memorandum of Understanding on interagency coordination and collaboration to advance protection of tribal treaty and similar rights related to natural resources affected by agency decisions. This MOU stems in part from EPA's recent "Guidance for Discussing Tribal Treaty Rights," an effort to encourage consideration of treaty rights in the agency's consultation policy. The memorandum will be available for signature by federal agencies on a rolling basis. The U.S. Department of Agriculture, the U.S. Department of Commerce, the U.S. Department of the Interior, the U.S. Department of Justice and the Advisory Council on

Historic Preservation have so far signed the MOU, in addition to EPA.

EPA also announced the expansion of the Local Environmental Observers Network program, a concept tribal communities initiated and championed, beyond its current reach in Alaska and the Arctic region, and into the lower 48 states. This expansion will develop a lower-48 LEO network hub at Northwest Indian College in Bellingham WA; and create a model for the other 35 tribal colleges and universities in the lower 48 to replicate across the U.S.

The LEO network is a network of local observers and topic experts who share on-the-ground

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Access to Capital



How an SBA Loan Can Fuel Your Small Business

One requirement to qualify for a U.S. Small Business Administration (SBA) loan is for a small business to have a healthy annual revenue. Most small businesses that receive a SmartBiz SBA loan earn \$250,000 or more per year.

However, to some business owners, that notion doesn't make sense. The SmartBiz Facebook page frequently has questions posted about this topic. "If a small business is making that much money, why would they need to get a loan?"

It seems counterintuitive to acquire small business debt, but there are many reasons to seek funding when your company is thriving. Here are several ways an SBA loan can fuel growth for your small business.

1. Refinance Your Debt

One of the most popular uses for an SBA loan is to pay down—or pay off—existing high-interest debt. Entrepreneurs often acquire expensive debt when launching a business. Without having a strong business credit profile, entrepreneurs might have to turn to a credit card, a line of credit, or an alternative lender with high interest rates and short payback terms. Some loans even require daily payments. This type of debt can wreck cash flow and spell disaster for a small business. Just a single interest percentage point, even less, can save you thousands of dollars each year—money you can reinvest to fuel expansion. Once you've been in business for a few years and built up your credit rating, funds are much more affordable. If you meet the requirements, an SBA loan is an excellent option to help erase debt and increase cash flow.

2. Purchase Equipment

From copiers to computers to vehicles, small businesses need equipment to run successfully. An SBA loan can help finance those big-ticket items. For example, SmartBiz helped a meat distributor in Michigan purchase a new refrigerated truck, a chiropractor in Indiana buy diagnostic equipment, and a Washington, D.C., area caterer purchase a much-needed van. With 10-year terms and low rates, an SBA loan can be much more affordable compared to other options.



Image credit: americanexpress.com

3. Stock Up on Inventory

SkateXS is a wildly successful skateboard business in Southern California that ships products worldwide. Last holiday season, demand was so high they were unable to fill orders. With an SBA loan, they are stocking up early to prepare for the December rush.

In addition to having inventory on hand when needed, small business owners can save a bundle by purchasing in bulk. SkateXS owner Bryan Tracey used to place orders for 1,000 skateboard stickers at a time. He now buys 5,000 stickers and it's much cheaper.

"Having cash on hand is a difference maker," Tracey says.

4. Hire Fresh Talent

Small business owners wear lots of hats. But they can find themselves wearing too many. If it's time to bring in fresh talent, a small business loan can help cover salary, benefits, and other

costs associated with bringing on an employee. Without enough cash on hand, it might be impossible to bring on employees that can help you expand. Take a look at your business plan to discover if funds can help finance one or more new hires. Fit Small Business co-owner Marc Prosser needed to beef up his staff in order to meet his growth goals. He's using proceeds from a SmartBiz SBA loan for \$350,000 to add 20 staff members.

5. Purchase or Refinance Real Estate

With 25-year terms and low interest rates, an SBA loan is a great option for small businesses looking to refinance an existing commercial real estate mortgage or buy an owner-occupied commercial space. The SmartBiz team helped owners of an auto body shop take a maturing five-year loan and turn it into an affordable 25-year fully amortizing solution. Along with the refinance of the property, the SBA loan proceeds were used to refinance existing small business debt. This

helped cash flow, putting the small business in a much stronger financial position.

6. Obtain Working Capital

Working capital is the difference between current assets and current liabilities and can be a positive or negative amount. Working capital are funds available to pay a company's current debts. It's also the cushion you can give your short-term creditors. An SBA loan can be used for working capital that can then be used in a variety of ways like paying taxes and handling unexpected expenses.

The Bottom Line on SBA Loans

The Wall Street Journal recently posted an article for parents titled Why Children Need to Learn the Benefits of Debt. However, this passage is relevant for small business owners, too:

SOURCE: www.nav.com

5 Tips to Getting a Loan for Your Small Business

By Ethan Senturia

Breathe.

Yep, that's the first step. Take a deep breath, calm down, and prepare yourself for the task at hand.

Know why you want the money.

So, number two may sound as silly and obvious as the first tip, but honestly, this is a big one. You'd be surprised how many business owners want to expand, know they need funds to do so, but don't have a specific idea or plan around how to do it. They will just ask a lender for money for the always-vague "working capital". Don't be that guy.

Make a list of your goals, what you need to buy or do to get there, and how much those things will cost. This is also the time to figure out the payoff

for each of those investments; how much will your business grow, and how much more will it make, by getting the financing needed to do each of the things on your wish list. This enables you to justify your request and gives the lender confidence in your growth potential.

Get your ducks in a row.

ducks-in-a-rowOk, so you're breathing properly, feeling relaxed, and have a handle on what you need the money for and what it will get you. Now, it's time to start preparing to reach out to a lender to discuss options. But before you click the submit button or dial the phone, you need to have your financial documents in order and at hand. Otherwise, your application will stall. Set yourself up for success from the start through organization.

For many small businesses, traditional bank loans or SBA-backed loans are not a viable option. Perhaps due to short time in business, low personal credit scores of the owners, or monthly revenue that is just

too low for a bank to consider. Enter online lenders, also known as alternative lenders, which are often able to help small business owners find the financing they need. Typically, these lenders need less documentation than a bank would to underwrite loans, but they do have standards. In order to work with a reputable lender that offers fair APRs and affordable repayment terms, you will need to make available both personal and business documents.

Though lenders vary in their requirements, a complete loan application will typically include the following documents provided by the owner(s). This is the minimum and some lenders, or types of loans, may need additional documentation.

- Most recent three months of bank statements
- Last two years of business tax returns
- Most recent year's personal tax returns
- Profit & Loss statement
- Debt schedule

Figure out your DSCR.

The Debt Service Coverage Ratio (DSCR) is a formula that determines if a business is able to meet its debt obligations and if there is any cash left over for operating expenses. It sounds difficult but it really isn't. The business's total income, divided by total debt (including the prospective loan) equals the DSCR.

If the DSCR is above 1.0, then the business is operating in a positive cash flow state and is more likely to qualify for financing. Many online lenders use this formula as a key factor when deciding whether or not to approve a business's loan application. It also is a good snapshot for business owners to help them see where they stand when it comes to their debt load and cash flow.

Pretend you're back in school.

Back to School Education Learning Teaching-

■ Continued on page 10

California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified
SBE (Small Business Enterprise)
Professional Services, Sub-contractors, Material Suppliers and Trucking for the following project:

**Permanente Creek Flood Protection Project
McKelvey Park**

Owner: Santa Clara Valley Water District

Project No. 26244001

Contract No. C0616

Closing Date: October 26, 2016 @ 2:00 PM

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300 • Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

Contact: Robert Rosas

PROJECT SCOPE:

The work in this Contract includes but is not limited to providing: Temporary Pedestrian & Vehicular Detours; Storm Water Pollution Prevention BMPs; Clearing & Grubbing; Demolition Of Existing Underground Utilities, Buildings & Bleachers; Road Improvements Of Mountain View Avenue, Park Drive & Miramonte Avenue; Excavate & Haul 110,000 Cubic Yards Of Excess Soil; CIP Retaining Walls; Soldier Pile & Sheet Pile Walls; Pre-Engineered Pedestrian Bridge; Underground Utilities On Mckelvey Park Site Including Water, Storm Drainage & Sanitary Sewer; Ball Fields & Appurtenant Structures Including Bleachers, Concessions & Meeting Room Buildings, Scorekeepers Booth, Storage, Restrooms & Fencing; Pump Station Including Equipping, Mechanical & Data Communications; Street & Ball Field Lighting; Mini-Park; Landscaping & Irrigation; Minor Concrete (Concrete Driveways, Walkways, Median, Valley Gutter, & Curbs & Curb & Gutters); 3,300 Linear Feet Of Various Types Of Fence & Access Gates.

Subcontractors and Suppliers being solicited include but not limited to:

SUBCONTRACTORS: Clear & Grubbing; Building Demolition; Earthwork & Grading; Electrical; Environmental Consultants; Erosion Control. Fencing; Flatwork (Minor Concrete); Joint Seal; Landscape & Irrigation; Masonry; Mechanical; Asphalt & Concrete Paving; CIDH Piles; Rebar; Roofing; Shoring; Shotcrete; Roadway Signs; Striping & Markers; Traffic Control; Trucking; Utility Work; Site Furnish Architectural; Barrier Rail & Bridge Rail.

VENDORS/SUPPLIERS: Asphalt; Aggregate(s); Asphalt Oil; Architectural Components; Doors; Geotextile Fabric; Lumber; Mechanical Equipment; Structural Steel Piles; Miscellaneous Metals; Sheet Pile; Underground Pipes; Underground Valves & Fittings; Precast Utility Boxes; Pumps; Steel Fabricated Trashracks & Trench Shoring; Concrete Supply and Placement.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be downloaded for free at SCVWD website @ www.valleywater.org. B&W will also make plans electronically please email rosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

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Contact: Kevin Exberger • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for

City of Oakland - Lake Merritt Improvement Project

Project # C394010 • Location: Oakland, CA • Bid Date: 10/27/16 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: Tree demolition, trucking, electrical, and striping/signage.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.



O.C. Jones & Sons, Inc.
General Engineering Contractor

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Richmond-San Rafael Bridge Access
Improvement Project**

Bay Area Toll Authority BATA-013

BID DATE: October 25th, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Shuttle Service, Construction Area Signs, Traffic Control System, Type III Barricade, Flashing Beacon, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Fencing, Sweeping, Treated Wood Waste, Public Safety Plan, Protection Systems, Abandon Culvert, Abandon Inlet, Abandon Manhole, Adjust Utilities, Cold Plane AC, Refinish Bridge Deck, Polyester Concrete Overlay, Cap Inlet, Sand Backfill, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Excavation (Type Z-2 Aerially Deposited Lead), Structure Backfill, Embankment, Rock Blanket, Planting & Irrigation, Erosion Control, Hydroseed, Compost, Lean Concrete Base, AC Dike, Rumble Strip, Tack Coat, Drill and Bond Dowel, Soil Nail, Furnish Piling, CIDH Concrete Pile, Structural Concrete-Bridge, Structural Concrete-Retaining Wall, Structural Concrete-Box Culvert, Minor Concrete (Minor Structure), Architectural Treatment, Bar Reinforcing Steel, Structural Shotcrete, Furnish Structural Steel (Bridge), Erect Structural Steel (Bridge), Signs and Sign Structures, Timber Retaining Wall, Prepare and Paint Postmile Markings, Underground, Geocomposite Drain, Rock Slope Protection, Gabion, Minor Concrete, Misc. Iron & Steel, Steel Bollard, Misc. Metal, Fencing, Turnpike Grade Curb System, Delineator, Object Marker, Midwest Guardrail System, Railings, Pedestrian Barricade, End Cap, Concrete Barrier, Alternative In-Line Terminal System, Bridge Rail, Striping & Marking, Pavement Marker, Electrical, Demolition and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.



O.C. Jones & Sons, Inc.
General Engineering Contractor

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Jepson Parkway Road Widening Project
City of Vacaville Contract No. 865-820288**

Federal Aid Project No.: BRLS 5094(067)

BID DATE: November 3, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Water Pollution Control, Storm Water Annual Report, Construction Area Signs, Traffic Control System, Clearing & Grubbing, Minor Concrete, Geotextile Fabric, Pavement Delineation, Striping & Marking, Electrical, Relocate Fire Hydrant, Storm Drain, Adjust Utilities, Survey Monument, Roadside Signs, Planting & Irrigation, Import Topsoil, Bridge Removal, Structure Excavation, Structure Backfill, Water Line, Steel Piling, Structural Concrete, Minor Concrete (Stamped Concrete Median-Bridge), Drill and Bond Dowel, Joint Seal, Bar Reinforcing Steel, Rock Slope Protection, Tubular Bicycle Railing, Concrete Barrier, Tree Removal, Cold Plane AC, Geotextile Fabric, Object Marker, Precast Concrete Soundwall, Wood Barricade, Cable Railing and Construction Materials

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O.C. Jones & Sons, Inc.
General Engineering Contractor

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Greg Souder • An Equal Opportunity Employer

REQUEST FOR MBE/WBE/SBE/OBE/LBE/DVBE
SUBCONTRACTORS AND SUPPLIERS FOR:

Contra Costa County Public Works Dept.

255 Glacier Drive, Martinez, CA

**Project: 2017 On-Call Contract(s) for Various Road, Flood Control, and Airport Maintenance Work
Project No.: 0672-6U2009-17**

Working Days: 1 year period with option of two 1 year extensions

Engineer's Est.: \$500,000

BID DATE: November 1, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Signs, Striping, Traffic Control, Cold Plane AC, Equipment Rental, Sweepers, Water Trucks and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE/OBE/LBE/DVBE participation. Plans & Specs are available for viewing at our office or at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects.



SUB-BID REQUEST AD ORDER FORM

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BID TIME: _____

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Sub-Bid Request Ad

Guy F. Atkinson
Requests

Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers/Consultants for:

Caltrans Contract 12-0M3504

Construction on State Hwy 405 in Orange County in Irvine
From 0.3 Mile South of Sand Canyon Ave OC to 0.4 Mile South of Jamboree Rd OC
Bids Wednesday, October 19, 2016

Description of Work, Services & Supply (but not limited to): AC Paving, Concrete Barrier, Concrete Paving, Concrete Pipe, Demolition, Drainage, Earthwork, Electrical, Environmental Services, Erosion Control, Hot Mix Asphalt, Landscaping, Minor Concrete, Overhead Sign Structure, Paving Supplies, Rebar, Roadway Excavation, Saw & Seal, Structure Excavation, Temporary Railing, Traffic Control, Roadwork.

REFER TO PROJECT SPECS AND ADDENDUM 1 (Issued 10/6/16)
FOR COMPLETE BID ITEM LIST.

ENGINEER'S ESTIMATE is \$16,800,000

This Project has a 14% DBE Goal. ***Lower Tier DBE participation is encouraged.***

Guy F. Atkinson

18201 Von Karman Ave, Suite 800, Irvine, CA 92612
socal.estimating@atkn.com
Phone: 949-382-7145 • Fax: 949-553-0252
Contact: Drew Nelson

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. **Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.**

TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC:

Please go to the Caltrans Contracts web site:
http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/12/12-0M3504/

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: GARRY DAY
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor for the project listed below:

**TREASURE ISLAND AND CAUSEWAY
GEOTECHNICAL MITIGATIONS
Sub-Phase 1B, 1C and 1E, San Francisco, CA
Small Business Enterprise Goal Assigned is 41%**

OWNER:
TREASURE ISLAND COMMUNITY DEVELOPMENT, LLC c/o LENNAR URBAN
1 Sansome Street, Suite 3200, San Francisco, CA 94104

BID DATE: OCTOBER 27, 2016 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UNDERGROUND UTILITIES, DEMOLITION AND CLEARING, SHORING, MINOR CONCRETE, CONCRETE PAVING, JOINT TRENCH, VIBROCOMPACTION, DEEP SOIL MIXING, WICK DRAINS, GEOGRID REINFORCEMENT FABRIC, STRIPING AND SIGNAGE, BUILDING RELOCATION, TRUCKING, SWEEPING, WATER TRUCK RENTAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at https://www.dropbox.com/sh/bdzn6r3x7hz841d/AACXni1af9iR8wL_BZkVWKUa?dl=0

Information is also available on the City and County of San Francisco's website at <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11303>

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 829-9220.

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com

California Sub-Bid Request Ads

Blois Construction Co., Inc.

3201 Sturgis Road • Oxnard, CA 93030
Phone: 805-656-1432 • 805-485-0338

REQUESTING BIDS FROM
DBE/MBE/WBE/SBE/DVBE/OBE
Subcontractors and Vendors

Project: La Sierra Pipeline W-238A, Riverside, CA
Owner: Western Municipal Water District
Bid Date: 10/25/2016 @ 2:00 PM

Blois Construction, Inc. is bidding above referenced project as a Prime Contractor. We are seeking bids from Local DBE/MBE/WBE/SBE/DVBE and other subcontractors and suppliers for the following:

**PAVING - TRUCKING/HAULING -
SURVEYING - DEWATERING -
AGGREGATES - CONCRETE -
REINFORCING STEEL (REBAR) -
MATERIALS - BORING - SHORING -
EQUIPMENT RENTAL - WELDING -
TRAFFIC CONTROL - STEEL - VAULT**

Please provide scope letters 2 days prior to bid and quotes 1 day prior to bid due date. Please include any certification you may have. Items can be broken down and delivery schedules can be accommodated to allow for maximum participation. Blois is signatory to the Laborers and Operating Engineers. Blois will provide assistance in Bonding, Line of Credit, Insurance, Equipment, Supplies, and Materials if necessary to qualified subcontractors. Blois intends to work cooperatively with all qualified firms seeking work on this project and does not discriminate on race, gender, ethnicity, religion or sex of respondents.

For plans and specifications, contact
Crisy Cabrera at Blois Construction for
assistance or viewing by calling 805-656-1432 or
email bidinfo@bloisconstruction.com



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE Subcontractor/Supplier Bids Requested For:

**Permanente Creek Flood Protection Project
McKelvey Park Detention Basin
Santa Clara Valley Water District
Project No. 26244001
Contract No. C0616**

REVISED BID DATE: October 26, 2016 until 2PM
Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on:

SUBCONTRACTORS: Architectural, Barrier Rail, Bridge Rail – Concrete, Clear & Grub, Concrete Building, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fencing, Flatwork, Grinding Concrete, Joint Seal, Landscape, Masonry, Mechanical, Paving, CIDH Piles, Rebar, Roofing, Shoring, Shotcrete, Signs, Stripes/Markers, Traffic Control, Trucking, Utility Work

SUPPLIERS: Aggregate, Architectural Items, Doors, Fabric, Lumber, Mechanical Equipment, Misc. Metals, Odds & Sods, Sheet Pile, Pipes (Copper Stainless, H-Pile, PVC, Steel), Precast Utility, Pumps, Ready Mix, Steel Fab, Trashracks, Trench Shoring, Utility Pipes (CMP, CSP, Plastic, Plate, DIP, Steel, VCP, RCP), Valves & Fittings

Plans and specifications are available on the owner's website at <http://www.valleywater.org/Programs/Construction.aspx>. Plans and specifications are also available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by phone at (510) 777-5000 or by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District
El Cerrito Del Norte Station Modernization Program
Contract No. 05HA-100**

Bid Date: November 1, 2016 at 2:00PM
Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on: Architectural, Concrete Building, Coring, Demolition, Doors, Elevator, Expansion Joints, Fence, Flatwork, Insulation, Joint Seal, Landscape, Lumber, Mechanical, Membrane, Misc. Metals, Paint Stain, Paving, Precast Utility, Ready Mix, Rebar, Roofing, Signs, Steel Erection, Steel Fabrication, Striping, Structural Steel, Survey, Traffic Control, Trucking, Utility Work, Waterproofing, Welding

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com



Graniterock

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Randy Bonino
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**Permanente Creek Flood Protection Project –
McKelvey Park Detention Basin
Contract No. C0616**

Owner: Santa Clara Valley Water District
Engineers' Estimate: \$30,000,000.

BID DATE: October 26, 2016 @ 2:00 PM

Items of work include but are not limited to: Buildings, Clearing, Electrical (Site and Building), Erosion Control, Fencing, Landscape and Irrigation, Striping and Markings, Tree Removal, Underground, Trucking, Rebar, Shotcrete, Quality Assurance, Minor Concrete, Traffic Control, Biologist, Surveying, Drilling CIDH, Monitoring Well Abandonment, Vibration and Noise Monitoring, Preconstruction Survey, SWPPP, Pipe Supply (Water, Storm Drain, Sewer, Gas, Fire), Concrete Washout, Road Signs, Site Signs, Score Boards, Dewatering, Aggregate, Asphalt, Concrete, Concrete Barrier, Fire system, gas Line, Sheet Pile, Shoulder Pile, Onsite Storm System, Site Furnishings for Baseball Field and Playground, Handrail, Guard Rail, Pump Station.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611.

CAHILL CONTRACTORS, LLC
requests bids from Certified SBE
Subcontractors and Suppliers EXCEPT
for the following TRADES:

Demolition / Shoring & Underpinning / Site Clearing / Earthwork / Concrete / Exterior Building Maintenance / HVAC / Electrical / Plumbing / Fire Sprinkler / Solar Panels / Site Utilities

POTRERO HILL BLOCK X - 85% GMP
Remaining Trades
1101 Connecticut Street,
San Francisco, CA 94107

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 11/1/16 @ 2PM

Voluntary Pre-bid Meeting: 10/12/16 @
10:30AM, Cahill's Office
425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706
Phone: (626) 960-9502 Fax: (626) 960-3887
Contact: George Chumo

Sub-Bids Requested From Qualified
DBE Subcontractors & Suppliers

**For Construction on State Highway In
Orange County In Irvine From 0.3 Mile
South Of Sand Canyon Avenue
Overcrossing To 0.4 Mile South Of
Jamboree Road Overcrossing
District 12**

Location: 12-Ora-405-2.6/6.5

Contract No. 12-0M3504

Bid Date: 10-19-16 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

An Equal Opportunity Employer

Fact Sheets on Latina Women-owned Businesses



Latina Women-Owned Businesses (WOBs)

NWBC Analysis of 2012 Survey of Business Owners

AS OF 2012:

- ★ There are **1,469,991** Latina women-owned businesses¹ in the United States. That's an increase **682,077** of businesses, or **86.6%**, from 2007. Of nonfarm and privately-held Latina businesses, **44.5%** are women-owned, in 2007, **34.9%** were women-owned. Latina women-owned businesses generated **\$78.7 billion** in receipts.
- ★ In 2012, of these firms, **95.4%** have no employees other than the owner. These firms have receipts of **\$27.3 billion**. In 2007, **93.3%** of women-owned firms were sole proprietorships with receipts of **\$16.1 billion**.
- ★ The remaining **4.6%** of firms employ **470,726** people in addition to the owner. In 2007, they employed **363,430** people in addition to the owner. In 2012, Latina women-owned employer firms paid their employees **\$13.2 million**, a **\$3.8 million** or **41.4%** increase since 2007. Latina women-owned firms with employees generated **\$51.4 billion** in receipts.

GEOGRAPHY:

Highest number of women-owned firms:



1. California	365.6K firms, 24.9% of Latina WOBs
2. Texas	290.1K firms, 19.7% of Latina WOBs
3. Florida	262.0K firms, 17.8% of Latina WOBs
4. New York	136.9K firms, 9.3% of Latina WOBs
5. Arizona	41.7K firms, 2.8% of Latina WOBs

Highest percentage of women-owned businesses relative to men-owned and equally-owned:



1. Rhode Island	51.5%
2. New York	51.3%
3. Washington, D.C	50.3%
4. Connecticut	49.8%
5. Wisconsin	49.7%

Highest percentage growth of women-owned businesses:



1. North Dakota	395.7%
2. Alabama	156.6%
3. Delaware	156.5%
4. Rhode Island	153.2%
5. Nebraska	141.8%

INDUSTRY:

Highest number of women-owned firms:



1. Administrative and Support and Waste Management and Remediation Services	309.5K firms
2. Other Services ²	299.4K firms
3. Health Care and Social Assistance	281.1K firms
4. Retail Trade	126.1K firms
5. Professional, Scientific, and Technical Services	118.7K firms

Highest percentage of women-owned businesses relative to men-owned and equally-owned:



1. Health Care and Social Assistance	80.8%
2. Educational Services	58.7%
3. Administrative and Support and Waste Management and Remediation Services	58.7%
4. Other Services	54.1%
5. Retail Trade	49.3%

Highest average receipts: \$

1. Management of Companies and Enterprises	\$1,167,775
2. Mining, Quarrying, and Oil and Gas Extraction	\$423,484
3. Wholesale Trade	\$421,236
4. Manufacturing	\$305,801
5. Utilities	\$170,080

¹Women-owned businesses, as defined by the U.S. Census, are businesses in which women own 51 percent or more of the equity, interest, or stock of the business. Men-owned businesses are defined as men owning 51 percent or more of the equity, interest, or stock of the business. Equally men-/women-owned businesses those in which the equity, interest, or stock of the business is shared 50-50 among men and women owners. Publicly held, foreign-owned, and non-profit businesses are not included in this data.

²As an industry classification, Other Services (except Public Administration) is defined as businesses that provide services not specifically provided for elsewhere in the classification system. Please see U.S. Census Bureau's NAICS classification System.

* All calculations are based off of the SBO 2012 classification of "all firms classifiable by gender, ethnicity, race, and veteran status" rather than "all firms." Therefore, "publicly held and other firms not classifiable by gender, ethnicity, race, and veteran status" are not taken into account in the current calculations.

California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: GARRY DAY
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

PARKMERCED PHASE 1A AND 1B STREET IMPROVEMENTS PROJECT
Parkmerced, San Francisco, CA 94132 - Local Business Enterprise Goal Assigned is 15%

OWNER:

PARKMERCED OWNER LLC
1 Maritime Plaza, Suite 1900, San Francisco, CA 94111

BID DATE: OCTOBER 18, 2016 @ 5:00 P.M.

We hereby encourage responsible participation of Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UNDERGROUND UTILITIES, JOINT TRENCH, ELECTRICAL, MINOR CONCRETE, STRUCTURAL CONCRETE RETAINING WALL, LANDSCAPING & IRRIGATION, CONCRETE PAVING, PERMEABLE CONCRETE PAVING, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/mwr7jr8dddkfojy/AABrqvPgmMEUN2JMGHdzo8N6a?dl=0>

Information is also available on the City and County of San Francisco's website at

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11225>

Fax your bid to (925) 803-4263 or email it to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions for the Estimator, call at (925) 829-9220.

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. DGC is an equal opportunity employer.

JUV Inc is requesting Subcontractors, Suppliers bids from DVBE /LBE/MBE/WBE Companies for the project listed below.

Project:

El Dorado Elementary School Modernization
Project No: 11512

70 Delta Street San Francisco CA 94134

Owner: San Francisco Unified School District

This project has Project Labor Agreement and

Local Hiring Requirements

Bid Date October 25th, 2016

100% PERFORMANCE AND PAYMENT BOND MAY BE REQUIRED

JUV INC WILL PAY UP TO 1.5% OF BOND PREMIUM

Bid Documents and Drawings could be looked at: Builder's Exchanges, Reed Construction Data, McGraw Hill. Please Contact our office for plans and specs help.

Scope of Work Includes Hazmat Abatement, Demolition, Underground Utilities, Concrete, Masonry Metals, Carpentry, Caseworks, Insulation, Roofing, Doors and Windows, Flooring, Acoustical Ceilings, Tile, Stucco, Drywall, Specialties, HVAC, Plumbing, Electrical.

JUV Inc.

7901 Oakport Street Suite # 2700 • Oakland CA 94621
Ph. (510)836-1300 • Fax (510)777-9203

Contact: **David Gruzman** • Email: david@juvinc.com

Please fax your scope of work one day before bid
JUV Inc is an Equal Opportunity Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CITY OF VACAVILLE - Jepson Parkway, City Project No. 865-820288, Federal Aid Project RPSTPL-5094 (064) and BRLS-5094 (067)
Disadvantaged Business Enterprise Goal Assigned is 11%

OWNER:

CITY OF VACAVILLE
DEPARTMENT OF PUBLIC WORKS
650 Merchant Street, Vacaville, CA 95688

BID DATE: NOVEMBER 3, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Adjust Iron, Bridge, Bridge Removal, Clearing and Grubbing/Demolition, Construction Area Sign, Electrical, Fabric/Geosynthetic Pavement Interlayer, Fencing, Landscaping / Irrigation, Minor Concrete, Minor Concrete Structure, Roadside Signs, Markers, Soundwall (Precast Concrete), Striping, Structural Concrete, Box Culvert, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground, Trucking, Water Trucks, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.blueprintexpress.com/vacaville

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVALING WAGE JOB. DGC is an equal opportunity employer.

PKS Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Vacaville, Easterly Wastewater Treatment Plant Tertiary Project in Vacaville, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Easterly Wastewater Treatment Plant Tertiary Project
Project No. 850082
Owner: City of Vacaville

Bid Date: October 19, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Clear & Grub, Canopies, Demolition, Electrical, Earthwork, Finishes, Fire Alarm & Protection System, Geotextiles, HVAC, Joint Sealant, Lime Stabilization, Masonry, Metals, Metal Building Systems, Overhead Doors, Paintings & Coatings, Piping & Valves, Structural Steel, Signage, Street Sweeping, SWPPP, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

October 7, 2016 and Quotes

NO LATER THAN October 10, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund (CWSRF) Provisions apply Davis-Bacon Act applies

An Equal Opportunity Employer

CA Lic. 433176

DIR # 1000001147

PKS Kiewit

Kiewit Infrastructure West Co.
10704 Shoemaker Ave. • Santa Fe Springs, CA 90670
Tel: (562) 946-1816 • Fax: (562) 490-8644
Contact: James Makarevich at james.makarevich@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Other Business Enterprise (OBE); and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), Department of Transportation's State Implemented DBE Certification Program (with U.S. citizenship), Tribal, State and Local governments, or independent private certifying organizations.

Project Owner: The City of Los Angeles, Department of Water and Power

Project Name: Upper Stone Canyon Reservoir Water Quality Improvement Project, IFB No. 7694

Project Location: Los Angeles, CA

Project Bid Date: November 3, 2016 at 2:00 p.m. PST

Project Description:

The existing Upper Stone Canyon Reservoir will be modified in order to accommodate a new floating cover. Project scope includes demolition of some existing facilities, installation of new piping and valves, construction of new inlet and outlet structures, a new hydraulic control building and associated hydraulic piping and pipe trenches, resurfacing of some portions of the existing reservoir, new security fence around the reservoir, landscaping modifications, associated electrical improvements, and the installation of the new floating cover.

Kiewit is requesting quotes in the areas described, but not limited to:

Land surveying/site photography, quality control, dumpster/trash service, traffic control/MOT, aggregate, geosynthetic, utility material, trucking & hauling, water trucks (operated), demolition, dewatering, grading, subgrade and roadbed, SWPPP, street sweeping, utilities cathodic protection, plastic pipe (PVC), manhole material, asphalt paving, rigid placement (cement concrete pavement), curbs and gutter, fences/gate/guardrails, landscaping, ready mix supply, concrete forms and accessories, concrete reinforcing installation, concrete pumping, structural concrete, shotcrete, concrete drilling and saw cutting, masonry work, metals, stainless steel pipe, welding services, steel pipe, metal deck, load-bearing metal stud, plastic material, membrane roofing, joint sealer, metal doors and frames, paints and coating, louvers and vents, exterior signage, compressor, measurement and control instrumentation, bolts and gaskets, hangers and supports, pipes and tubes, valves, fire protection piping, plumbing fixtures and equipment, HVAC, testing, adjusting, balancing, and electrical work.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact James Makarevich.

Kiewit Infrastructure West Co.
is an Equal Opportunity Employer.
We encourage qualified women, minorities, veterans,
individuals with disabilities, and others to apply.

SBA Announces \$844,214 to Support Small Business Trade Growth in California

Continued from page 1

the working capital needed to complete export orders and in turn help finance the expansion of production facilities due to export success. Loans are available up to \$5 million. More information can be obtained from SBA's Export Finance Managers located at 21 U.S. Export Assistance Centers across the country.

Recipients of STEP awards in the first three rounds (FY 2011, 2012, 2014) reported a strong return on federal taxpayer investment, generating \$22 in U.S. small business export sales for every \$1 awarded. Awardees were determined via a competitive process, as required by the Trade Facilitation and Trade Enforcement Act of 2015.

SOURCE: U.S. Small Business Administration

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003
Contact: Arnold Tostado • atostado@taftelectric.com
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

New Traffic Sig Tech Dr & Trade Center Dr.; Traffic Sig Mod. at Ave S & 30th St, Proj No 680 & 681

Location: Palmdale, CA

BID DATE: 11/2/2016

28000-Elect Cables & Wires (not elect), 28569-Elect Equip, Supp, Misc (Unclassified), 55078- Traffic Cones, lane markers, barricades (Portable), 55085-Traffic Sig Poles, Standards, Brackets, 63066-Paints, Traffic, 74502- Asphalt, AC (Asphalt/Cement), 80100-Signs, Sign materials, Sign making equip, & related supp, 80187- Signs, Overhead (Traff), 80196- Signs, Traffic, Solar Powered, LED, Flashing, programmable, 91430-Concrete.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Public Legal Notices



EASTERN CONTRA COSTA TRANSIT AUTHORITY

Invitation for Bids (IFB) for

Facility Shop Equipment Maintenance and As-Needed Repairs

Notice and Invitation to Bidders

Sealed Bids will be received by Eastern Contra Costa Transit Authority (ECCTA) until 2:00 p.m., local time, on November 28, 2016, at ECCTA's offices, 801 Wilbur Avenue, Antioch, California, 94509, for Facility Shop Equipment Maintenance and As-Needed Repairs for a five (5) year period, at ECCTA's facility, 801 Wilbur Avenue, in Antioch, California. Bids received after the time and location stated above will not be considered.

This project shall include the furnishing of all labor and services as set forth in the Scope of Work section of the Invitation for Bid (IFB). A pre-bid conference and site tour will be conducted at 11:00 am, local time, on October 18, 2016, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. All prospective bidders and subcontractors are encouraged to attend.

Bids must be received on the enclosed ECCTA bid form with the required certification forms listed in the bid documents. Bids submitted on any other forms will be considered non responsive and will be rejected.

Following the closure of the bid submittal period, bids will be publicly opened and read for furnishing all labor, equipment, materials, testing, tools, training, and other services as required by the contract documents.

All bids must be furnished in accordance with the terms and conditions of the contract documents including the Information for Bidders, General Conditions, Special Conditions, Contract Specifications, and Bid Form. All holders of the bid documents will be notified of all addenda and will receive copies.

Copies of the IFB documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue
Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530
ahutcheson@eccta.org
www.trideltatransit.com

Treasure Island – in San Francisco

Treasure Island &
Causeway Geotechnical Mitigations

Fivepoint is requesting qualified, interested construction firms to respond to a public request for proposals to provide the following construction services for the Treasure Island project:

The project scope of work includes, but is not limited to the following: Protection of existing structures, utilities, appurtenances and facilities; Demolition; Utility relocation; Topsoil stripping and stockpile; Mass excavation, backfill, and grading; Geotechnical improvements including wick drain installation, vibro compaction, cement-deep-soil-mixing, replacement of engineered fill, surcharge placement/maintenance and relocation, and settlement monitoring device installation; Temporary shoring and monitoring; Roadway grading; Stockpiling and re-use of excavated native materials including placement, maintenance, and management; Recycle of materials; Traffic control; SWPPP including surcharge/stockpile maintenance, management and control; and Coordination with CCSF/SFPUC/Job Corps and various other agencies.

For more information, please visit: Treasure Island Development Authority (TIDA).

TIDA has established the 41% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11303>

Pre-Bid Meeting:

October 13, 2016 @ 10:00 AM
One Ave of the Palms, Suite #216
San Francisco, CA 94130

Proposals must be submitted by
October 27, 2016 @ 2:00 PM (PST).

Hunters Point Shipyard San Francisco

Hunters Point Shipyard Phase 1 –
Interim Open Space Maintenance

Fivepoint is requesting qualified, interested contractors to respond to a public request for proposals to maintain all landscaped areas, noted in Section 00015 – Project Drawings, within the Hillside, Hilltop, Hillpoint portions in the former Hunters Point Naval Shipyard in San Francisco, California.

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11313>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Contractors. Respondents are encouraged to check this website regularly for updates.

Pre-Bid Meeting:

October 17, 2016 @ 10:00 AM
451 Galvez Ave. Suite #100
San Francisco, CA 94124

Proposals must be submitted by:
October 31, 2016 by 2:00 PM (PST).

Wall Street should take gender diversity more seriously

Continued from page 2

thing investors must seriously consider to reduce volatility in their portfolio, said Adam Parker, Morgan Stanley's chief US equity strategist.

"I don't think anybody is going to walk in the office and say 'we think diversity is a bad idea, we think buying companies with all white guys that are over 40 is a great idea,'" Parker told Business Insider.

This research takes that sentiment "from the ambiguous to the concrete," he said.

It's not just more women

Apart from a headcount of women at executive level and below, Morgan Stanley examined other measures like pay parity, diversity policies, and maternity leave benefits.

It further screened the companies by geography to avoid any apples-to-oranges comparisons.

Morgan Stanley is gradually factoring the findings into its forecasts for equity returns, alongside other metrics like technicals, earnings revisions and valuations.

"Ultimately, we'll be able to observe whether this boosted-up ranking outperforms the ranking we would have had before we did the gender diversity work," Parker said.

"And assuming that continues to be the case as has been, then we may just throw out the existing ranking and only have the gender-diversity-boosted framework."

The five US stocks in the top quintile of both the existing, non-gender-diversity-using model and the gender diversity model were JP Morgan, Walmart, Verizon, Pfizer, and Merck. Royal Dutch Shell, Total, and GlaxoSmithKline topped the European list.

Why diverse companies do better

There's existing research which demonstrates that diverse workforces perform better financially. For one, there's less risk of groupthink that leads to poor decision-making when everyone in the boardroom looks and thinks similarly.

Where stock-market performance is concerned, it's trickier to prove causality.

Eva Zlotnicka, an equity strategist at Morgan Stanley, said there may be cost benefits for diverse companies.

She pointed to the tech sector, where there's competition for talent and companies with better maternity leave policies kept the best women around. YouTube CEO Susan Wojcicki said in 2014 that the company saw a 50% drop in turnover among new moms after it increased its leave time from 12 weeks to 18 weeks in 2007.

By retaining top talent, companies can spend less on recruiting and training, and avoid bleeding some of the institutional knowledge that gives them a competitive edge.

And so, not only can investors earn higher returns from investing in better-run companies, but the firms also stand to gain from greater gender diversity.

Even Capitol Hill can make some improvements. The US is among a small handful of countries including Papua New Guinea and Lesotho that don't guarantee paid maternity leave.

Looking at a list of maternity-leave benefits, "when you start to get to like country number 141 and you realize the US is still below that," it's weird, Zlotnicka said.

SOURCE: <http://www.businessinsider.com>

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EPA Announces Initiatives To Advance Tribal Sovereignty, Expand Environmental Observer Network

Continued from page 2

knowledge about unusual animal, environmental and weather events. The network uses valuable traditional and local knowledge to help observe and report changes in the local environment. Available Android and iPhone mobile apps give users a powerful reporting tool to use in the field.

Administrator McCarthy also reiterated EPA's commitment to help close the gap in water quality protections on Indian reservations. Last week, the administrator signed an advance notice of proposed rulemaking to invite comments on whether to extend water quality standards effective under the Clean Water Act to all tribes with reservations. Fewer than 50, out of more than 300 tribes with reservations, currently have such water quality standards. Last week, Administrator McCarthy also signed a rule that significantly streamlines requirements for tribes to receive treatment as a state (TAS) to administer Clean Water Act regulatory programs.

The administrator also recently signed a rule to establish procedures for eligible tribes to obtain the authority, under the Clean Water Act section 303(d) program, to identify impaired waters on their reservations; and to establish total maximum daily loads of contaminants that can be discharged into those waters. This will allow each tribe to meet their own water quality standards.

For more information:

<http://www.bia.gov/WhoWeAre/AS-IA/WHC-NAA/index.htm>

<https://www.epa.gov/tribal/forms/consultation-and-coordination-tribes>

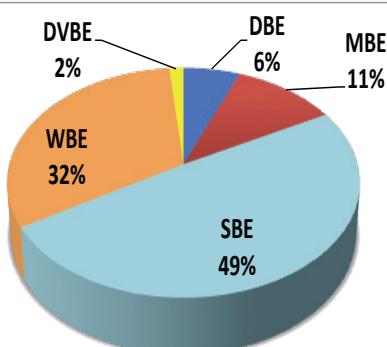
<https://leonetwork.org/en/leo/about>

<https://www.epa.gov/tribal/clean-water-indian-country>

SOURCE: Environmental Protection Agency

AUDIENCE PROFILE

Small Business Exchange, Inc.
Whether You're a Small Business Looking for Opportunities, or a Prime or Agency Seeking Small Businesses
The Small Business Exchange has the resources you need to succeed.



Fictitious Business Name Statement

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372795-00

Fictitious Business Name(s):
Barranco Catering
Address
Bldg 110 Hunters Point Shipyard, San Francisco, CA 94188
Full Name of Registrant #1
Juan De Dios Soto
Address of Registrant #1
525 Edinburgh Street, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/26/2016**

Signed: **Juan De Dios Soto**

This statement was filed with the County Clerk of San Francisco County on **9/26/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
9/26/2016

9/29/16 + 10/6/16 + 10/13/16 + 10/20/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372648-00

Fictitious Business Name(s):
Cleantech Group
Address
600 California Street, 11th Floor, San Francisco, CA 94108
Full Name of Registrant #1
CTG: ILCC (DE)
Address of Registrant #1
600 California Street, 11th Floor, San Francisco, CA 94108

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/15/2016**

Signed: **Richard Youngman, CEO**

This statement was filed with the County Clerk of San Francisco County on **9/15/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
9/15/16

9/22/16 + 9/29/16 + 10/6/16 + 10/13/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372442-00

Fictitious Business Name(s):
CT 2 CT Delivery
Address
10703 Acalanes Drive, Oakland, CA 94603
Full Name of Registrant #1
Carol Jones
Address of Registrant #1
10703 Acalanes Drive, Oakland, CA 94603

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Carol Jones**

This statement was filed with the County Clerk of San Francisco County on **9/2/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
9/2/2016

9/29/16 + 10/6/16 + 10/13/16 + 10/20/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372741-00

Fictitious Business Name(s):
Green Collar Bookkeepers
Address
130 Rice Street, San Francisco, CA 94112
Full Name of Registrant #1
Oksana Piskov
Address of Registrant #1
130 Rice Street, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Oksana Piskov**

This statement was filed with the County Clerk of San Francisco County on **9/21/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
9/21/16

9/22/16 + 9/29/16 + 10/6/16 + 10/13/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372923-00

Fictitious Business Name(s):
Le'ola Wellness
Address
577 Hayes Street, Apt A, San Francisco, CA 94102
Full Name of Registrant #1
Leandra M. Rouse
Address of Registrant #1
577 Hayes Street, Apt A, San Francisco, CA 94102

This business is conducted by **AN INDIVIDUAL**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/1/2016**

Signed: **Leandra Rouse**

This statement was filed with the County Clerk of San Francisco County on **10/4/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
10/4/16

10/6/16 + 10/13/16 + 10/20/16 + 10/27/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372905-00

Fictitious Business Name(s):
PCA Inspections
Address
2453 Franklin Street, San Francisco, CA 94123
Full Name of Registrant #1
PCA Consulting Group Inc. (CA)
Address of Registrant #1
2453 Franklin Street, San Francisco, CA 94123

This business is conducted by **A CORPORATION**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/1/16**

Signed: **Jack Costenbader**

This statement was filed with the County Clerk of San Francisco County on **10/3/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
10/3/16

10/13/16 + 10/20/16 + 10/27/16 + 11/3/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372553-00

Fictitious Business Name(s):
Urgent Rooter and Plumbing, Inc.
Address
101 Otsego Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Urgent Rooter and Plumbing, Inc. (CA)
Address of Registrant #1
101 Otsego Avenue, San Francisco, CA 94112

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/20/1996**

Signed: **Albert CK Lee, President**

This statement was filed with the County Clerk of San Francisco County on **9/07/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jesse Lazo**
Deputy County Clerk
9/07/16

9/22/16 + 9/29/16 + 10/6/16 + 10/13/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372934-00

Fictitious Business Name(s):
New Era Trucking
Address
426 C Street, Unit B, Colma, CA 94014
Full Name of Registrant #1
Miguel A. Portillo
Address of Registrant #1
426 C Street, Unit B, Colma, CA 94014

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/20/16**

Signed: **Miguel Portillo**

This statement was filed with the County Clerk of San Francisco County on **10/5/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
10/5/16

10/13/16 + 10/20/16 + 10/27/16 + 11/3/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372468-00

Fictitious Business Name(s):
Sparks Partys
Address
627 Lyon Street, San Francisco, CA 94117
Full Name of Registrant #1
Essa Sadon
Address of Registrant #1
627 Lyon Street, San Francisco, CA 94117

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/6/16**

Signed: **Essa Sadon**

This statement was filed with the County Clerk of San Francisco County on **9/6/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
9/6/2016

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372553-00

Fictitious Business Name(s):
Brightday
Address
239 Broderick Street, San Francisco, CA 94117
Full Name of Registrant #1
Brightday Technologies, Inc. (CA)
Address of Registrant #1
239 Broderick Street, San Francisco, CA 94117

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/9/2016**

Signed: **Richard Gray**

This statement was filed with the County Clerk of San Francisco County on **9/9/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
9/9/16

9/15/16 + 9/22/16 + 9/29/16 + 10/6/16

5 Tips to Getting a Loan for Your Small Business

Continued from page 3

My final tip on getting ready for the application process is to turn back the clock and relive the days of chalkboard dust and Friday night lights. Yep, it's time to do some research just like you did for those pesky term papers. Except this time, there's money on the line, not just a grade.

While it's ok to not always know exactly what financing product you need since the lenders can help you figure out what works best for your business, you should know to whom you're submitting your valuable information.

Some of the lenders out there are more than happy to lend money quickly and easily but with terms that could actually harm your business more than the cash they provide helps it. Daily debits from your business's account and interest rates in the triple digits can quickly sink a company; so get smart about the options before you set your mind on what you think you need.

Research the companies out there. Learn about them and the products they offer. Who are they? What are people (and the press) saying about them? What kind of lending do they do? Why are they different?

Lenders run the gamut from daily debit/Merchant Cash Advance companies (MCAs) to invoice factoring firms to those offering term loans and lines of credit that look much like what you would get from a traditional bank. There are scores of companies out there offering a wide variety of products, repayment terms, APRs, and fees, so take some time to familiarize yourself with the players in the market before you get started.

Though this list isn't exhaustive, it's a great starting point. When you are ready to reach out to a lender, or even a few, be prepared to discuss your needs, support your request, and show why you're a good investment on the lender's part. At the end of the day, you should feel comfortable that the representatives you work with understand your needs and are able to help you determine the financial product that is best for your business and that will help you achieve your goals.

Now breathe, get organized, start researching... and grow!

SOURCE: www.crowdfundinsider.com

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 16-552424

PETITIONER OR ATTORNEY
Anupama Uday Ghosalkar
85 Duboce Avenue, Apt 101
San Francisco, CA 94103

TO ALL INTERESTED PERSONS:
1. Petitioner **Anupama Uday Ghosalkar**
for a decree changing names as follows:

Anupama Uday Ghosalkar
changed to
Anu Gopathi

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 22, 2016** Time: **9:00 AM** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ANNA L. TORRES, Clerk
DATED - September 29, 2016

10/6/16 + 10/13/16 + 10/20/16 + 10/27/16

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 16-552427

PETITIONER OR ATTORNEY
Fung K Hou
129 Joost Avenue
San Francisco, CA 94131

TO ALL INTERESTED PERSONS:
1. Petitioner **Fung K Hou**
for a decree changing names as follows:

Fung K Hou
changed to
Christopher Joseph Hou

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **December 1, 2016** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

MADONNA CARANTO, Clerk
DATED - October 4, 2016

10/6/16 + 10/13/16 + 10/20/16 + 10/27/16

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 16-552436

PETITIONER OR ATTORNEY
Mark Gregory Blea
800 46th Avenue
San Francisco, CA 94121

TO ALL INTERESTED PERSONS:
1. Petitioner **Mark Gregory Blea**
for a decree changing names as follows:

Mark Gregory Blea
changed to
Marc Joseph Blea

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 29, 2016** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

BOWMAN LIU, Clerk
DATED - October 6, 2016

10/13/16 + 10/20/16 + 10/27/16 + 11/3/16

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 16-552399

PETITIONER OR ATTORNEY
Trevor Ashton Danger Benjamin Copland
885 Bryant Street, #202
San Francisco, CA 94103

TO ALL INTERESTED PERSONS:
1. Petitioner **Trevor Ashton Danger Benjamin Copland**
for a decree changing names as follows:

Trevor Ashton Danger Benjamin Copland
changed to
Trev

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 10, 2016** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ROSSALY DE LA VEGA, Clerk
DATED - September 20, 2016

10/6/16 + 10/13/16 + 10/20/16 + 10/27/16

Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
Contact: Julie Arntz
Email: bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
STATE OF CALIFORNIA DGS CERTIFIED DVBE SUBCON-
TRACTORS & SUPPLIERS
and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES FOR THE FOLLOWING PROJECT:
EL DORADO ELEMENTARY SCHOOL
SAN FRANCISCO, CA
BID DATE: October 25, 2016 @ 2:00pm
ESTIMATE: \$10,500,000

Trades needed but not limited to: Site Clearing, Earthwork, Water Distribution, Sanitary Sewerage, Asphalt Paving, Cement Concrete Pavement, Pavement Markings, Playground Protective Surfacing, Chain Link Fences and Gates, Decorative Metal Fences and Gates, Playground Equipment and Repairs, Concrete Formwork, Concrete Reinforcement, Cast-In-Place Concrete, Shotcrete, Glass-Fiber-Reinforced Concrete, Resinous Composition Underlayment, Maintenance of Brick Masonry, Masonry Anchors, Brick Veneer Masonry, Concrete Unit Masonry, Structural Steel, Metal Fabrications, Vertical Metal Ladders, Pipe Railings, Rough Carpentry, Miscellaneous Carpentry, Gypsum Sheathing, Interior Architectural Woodwork, Water Repellants, Building Insulation, Insulated-Core Metal Window Panels Thermoplastic Membrane Roofing, Roof Sheet Metal Flashing and Trim, Sheet Metal and Flexible Flashing, Storm Drainage Piping Roof Drainage, Roof Accessories Hatch, Intumescent Fire Resistive Material, Penetration Firestopping, Joint Sealants, Expansion Control, Maintenance of Glass Glazing, Steel Doors and Frames, Fiberglass Reinforced Polyester Doors, Flush Wood Doors, Rolling Counter Door with Integral Frame, Aluminum-Framed Storefronts, Aluminum Windows, Tubular Skylights, Door Hardware, Glazing, Non-Structural Metal Framing, Gypsum Veneer Plaster, Portland Cement Plaster, Gypsum Board, Gypsum Board Shaft Wall Assemblies, Tiling, Portland Cement, Terrazzo Flooring, Acoustical Panel Ceilings, Acoustical Tile Ceilings, Resilient Base and Accessories, Linoleum Sheet Flooring, Epoxy Flooring, Fiberglass Reinforced Panels, Exterior Painting, Interior Painting, Visual Display Surfaces, Toilet Compartments, Fixed Louvers, Ground Set Flagpoles, Signage, Coat Rack System, Fire Protection Specialties, Toilet Accessories, Projectors and Projection Screens, Evacuation Chairs, Roller Window Shades, Hydraulic Elevators, HVAC, Plumbing, Fire Sprinklers, Electrical and Hazmat.

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO HEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS
AN EQUAL OPPORTUNITY EMPLOYER

Pacific States
ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241
11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
Estimator: Keith Donahue
kdonahue@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

**South Reservoir Replacement
Specification 2075**

Owner: EBMUD
375 11th Street, Oakland, CA 94607
BID DATE: November 2, 2016 @ 1:30 PM

We hereby encourage responsible participation of White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotation for the following types of work including but not limited to: Concrete, Fencing, Landscaping, Irrigation and Underground Utilities

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or may be downloaded from the District's website at (<http://www.ebmud.com/current-construction-bids>)

PSEC is willing to breakout any portion of work to encourage White Men, White Women, Ethnic Minorities (Men and Women) and solicit their subcontractor or materials and/or suppliers and trucking quotations as well as increase the expectations of meeting the DBE goal. If you require any assistance, please contact the Estimator Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333. Bids may be faxed to us at (925) 803-4334. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html. We are an equal opportunity employer.

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SBE PROJECT PARTNERS IN BUSINESS & COMMUNITY OUTREACH

- 32 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- “Vetted” Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results

For more information contact:

Small Business Exchange, Inc. • 795 Folsom Street, 1st Floor, San Francisco, CA 94107
Phone: 415-778-6250 • Toll Free: 800-800-8534
Fax: 415-778-6255 • Email: sbe@sbeinc.com • Website: www.sbeinc.com